

CURRICULUM VITAE

Surname: Ulmer
Name: Nicolas Courtland
Office : Winston & Strawn, Geneva, Switzerland
Year of Birth: 1952
Nationalities: U.S. / Swiss

Diplomas

- A.B. (honors) Brown University, 1974
- Juris Doctor, University of California (Hastings), 1979

Current Professional Activity

- Partner at Winston & Strawn (since 1993)

Prior Professional Activities

- Partner at Jones, Day, Reavis & Pogue (Geneva) 1988-1993
- Associate at Jones, Day, Reavis & Pogue (Paris and Geneva) 1986-1988
- Associate at Surrey & Morse (Paris and Washington) 1981-1986 (merged with Jones, Day)
- Associate at Galland, Kharasch (Washington) 1979-1981
- Research assistant to Professor Rudolf Schlesinger (Comparative law) 1978-1979
- International Human Rights missions or trial observations for Amnesty International in Equatorial Guinea (1998), Ghana (1991), Romania (1990), Mauritania (1987), and Turkey (1986 and 1984)

Areas of Specialisations /Particular Experience

International contracts, negotiations, arbitration and dispute resolution, notably in the following fields:

- Construction
- International Sales and Distribution contracts (esp. metals)
- Infrastructure and development projects (esp. hotels, hydro)
- International Commerce (joint ventures, licensing agreements, etc)
- International judicial cooperation/cross border disputes

Bar Admissions

- Washington D.C. (1979)
- California (1980)
- Conseil Juridique, France (1983)

Articles

- “Types of Award and Issues of Enforcement”, in *Arbitration in Air, Space and Telecommunications Law* (PCA eds., Kluwer 2002)
- *Bullet-Proofing Your International Arbitration*, *World Trade*, July and August 2000
- *Soinco v. NKAP : a “War Story”*, 13 *Mealey’s Int’l Arbitration Report*, No. 3 (1998)
- “Ethics and Effectiveness”, in *Arbitration a Commercial Way to Justice* (Kluwer, 1998)
- *Claimant’s Expectations from the United Nations Compensation Commission*, 15 *J. Int’l Arb.* 7 (1998)
- *UN Begins Gulf War Corporate Claims*, *Int’l Fin. Law Rev.*, (December 1995) at 42
- *Recognition and Enforcement in Switzerland of US Judgments Containing an Award of Punitive Damages* (co-author with Martin Bernet), 22 *Int’l Bus. Law.* 272 (1994)
- *Recognition and Enforcement of Foreign Civil Judgments in Switzerland* (co-author with Martin Bernet) 27 *Int’l Law.* 317 (1993)
- *The Gulf War Claims Institution*, 10 *J. Int’l Arb.* 85 (1993)
- *Winning the Opening Stages of an ICC Arbitration*, 8 *J. Int’l Arb.* 33 (1991)
- *Discovery Abroad for Domestic Suits*, *California Lawyer* (November 1987) at 64.
- *Drafting the International Arbitration Clause*, 20 *Int’l Law* 1335 (1986), reprinted in *Turkish in Cerçere* at 172-177 (April 1996).
- *Obtaining Testimony Outside the United States*, 29 *Hastings L.J.* 1237 (1978)

Book Reviews

- “Introduction to Arbitration: Swiss and International Perspectives” by Marc Blessing, 16 *Arbitration International* 373 (2000).
- *The United Nations and the Iraq-Kuwait Conflict*, 13 *J. Int’l Arb.* 200 (1996)
- *Le Droit de l’Arbitrage Interne et International en Suisse*, 18 *Int. Bus. Law* 186 (April 1990)
- *Jurisdictional Problems in International Arbitration* by Adam Samuel, 24 *Int’l Law* 294 (1990)
- *Human Rights in International Law*, by Theodor Meron, 18 *N.Y.J. Int. Law & Pol.* 309 (1985)

Speaking Engagements

Speeches, lectures and panels in recent years before Permanent Court of Arbitration, Geneva World Arbitration Forum, International Conference of Chartered Institute of Arbitrators, Swiss Arbitration Association, Licensing Executives Society USA-Canada, and other professional and academic audiences.

A number of the above articles are adapted from such engagements.

Arbitrations

Number of arbitrations, acting as counsel or arbitrator:

		President of Tribunal	Sole Arbitrator	Co-Arbitrator	Counsel
International Arbitrations	ICC	1	3	5	30+
	Others			4	20+
Internal Arbitrations					1
WIPO “domain name” panelist		1	9	2	

Published Arbitration Awards

- ICC Case N° 8887, Mealey’s International Arbitration Report, March 1 1999 [Claimant’s counsel]
- ICAC Cases 31/1998 and 17/1998, XXIVa Yearbook of Commercial Arbitration, p. 236, p. 240 (1999) [Defendant’s Counsel]
- ZCC Case 273/95, XXIII Yearbook of Commercial Arbitration, p. 128 (1998) [Claimant’s counsel]
- ICC Case N° 6998, XXI Yearbook of Commercial Arbitration, p. 54 (1996) [Claimant’s counsel]

Languages

- French (bilingual)
- English (bilingual)
- Spanish (fluent)
- Italian (reading and conversational)
- German (reading and conversational)